



Whitney Nicely

✉ Info@WhitneyNicely.com

📞 [865-309-4500](tel:865-309-4500)

Generating leads and followup!

Making offers and paperwork!

Finding buyers and next steps!

10 STEPS

To Closing Your First Deal!

Step 1: TALK TO PEOPLE

Tell everyone you come into contact with that you buy houses.

Step 2: ASK FOR LEADS

Ask 10 people every day if they know someone who wants to sell their house

Step 3: FOLLOW UP ON LEADS

If you hear of an empty house, drive by it! Contact the owner!

Step 4: MAKE OFFERS

Give the seller an offer on the spot! Offer \$1000, or offer the payoff.

Step 5: SIGN THE PAPERWORK

Write down the agreement and sign the contract with 2-3 clauses about financing.

Step 6: ADVERTISE THE PROPERTY

Take pictures, share on social, and talk to others.

Step 7: FIND BUYERS

If you have a real deal, buyers will be coming out of the woodwork.

Step 8: RENEGOTIATE WITH THE SELLER

This is key to working out profitable deals!

Step 9: COLLECT MONEY

Put the money into escrow at your attorney's office.

Step 10: CLOSE

Bring the negotiated, renegotiated and signed paperwork to the attorney and close

I reveal my secrets to getting your **First Deal Done Fast** in this [**free training**](#).

Register Here